

Fig. 1A

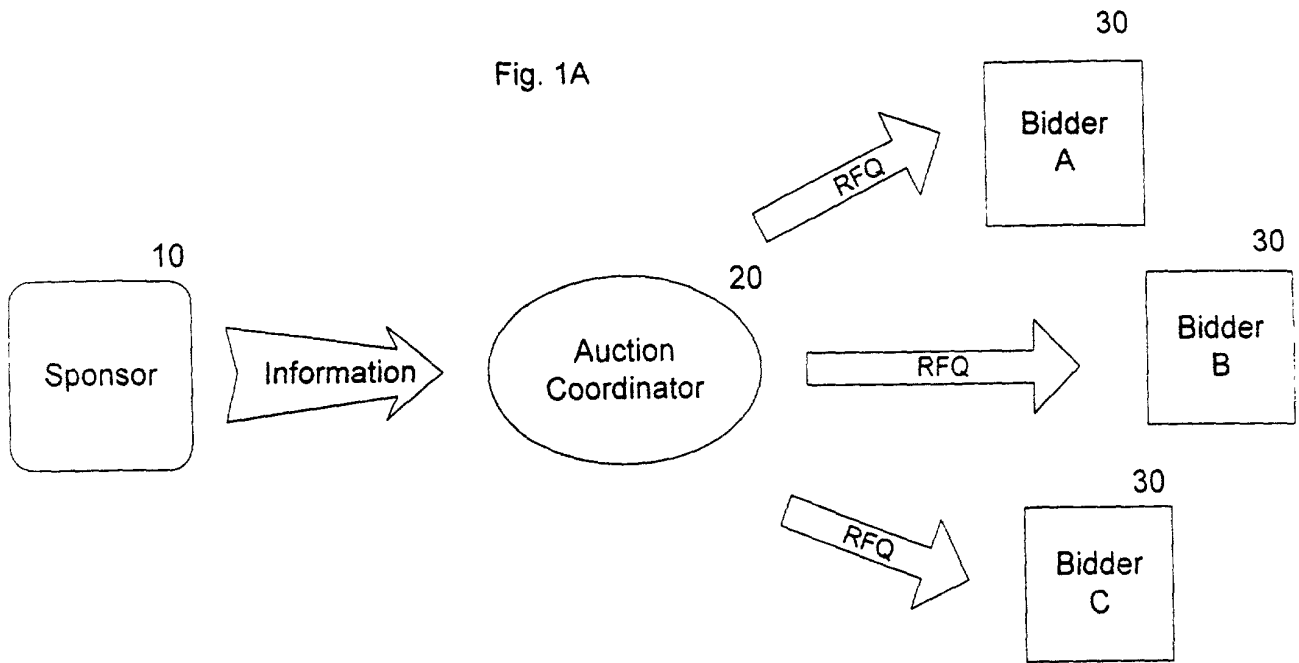


Fig. 1B

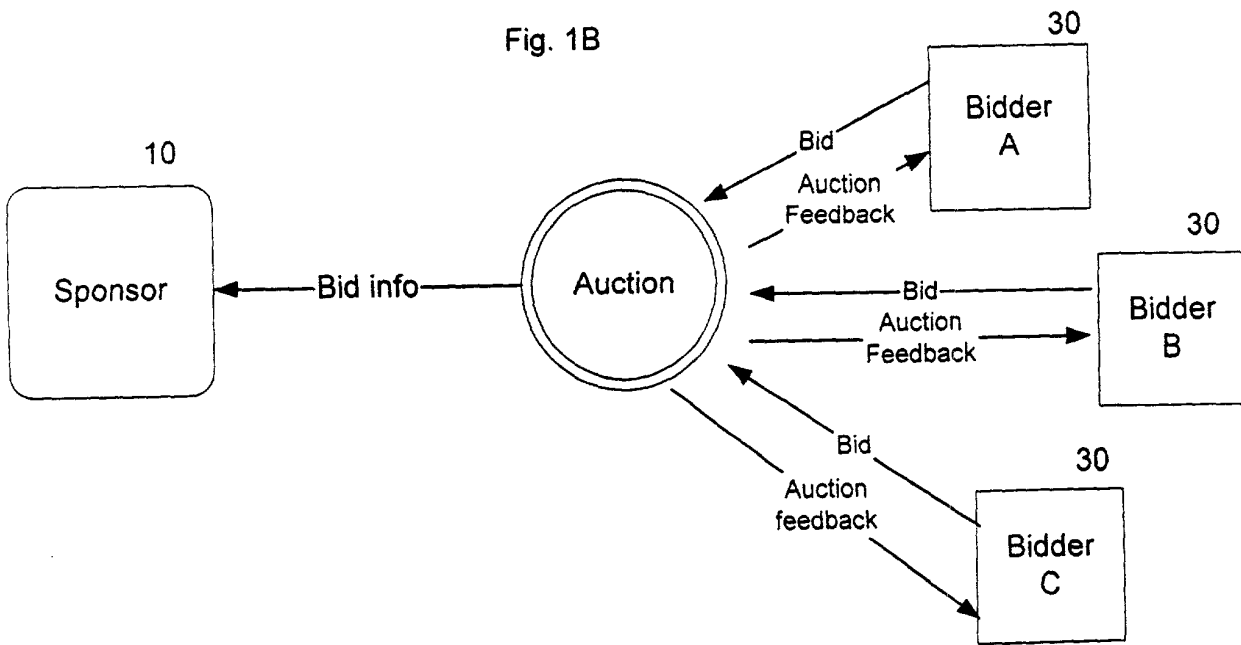


Fig. 1C

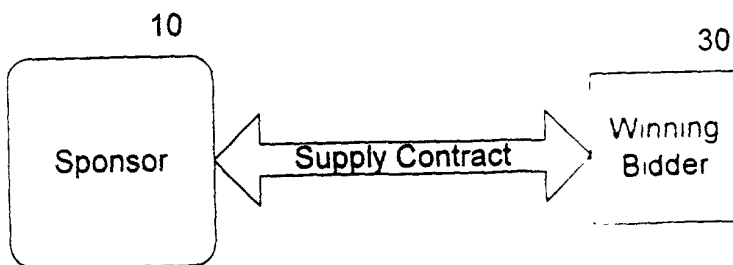


FIG. 2

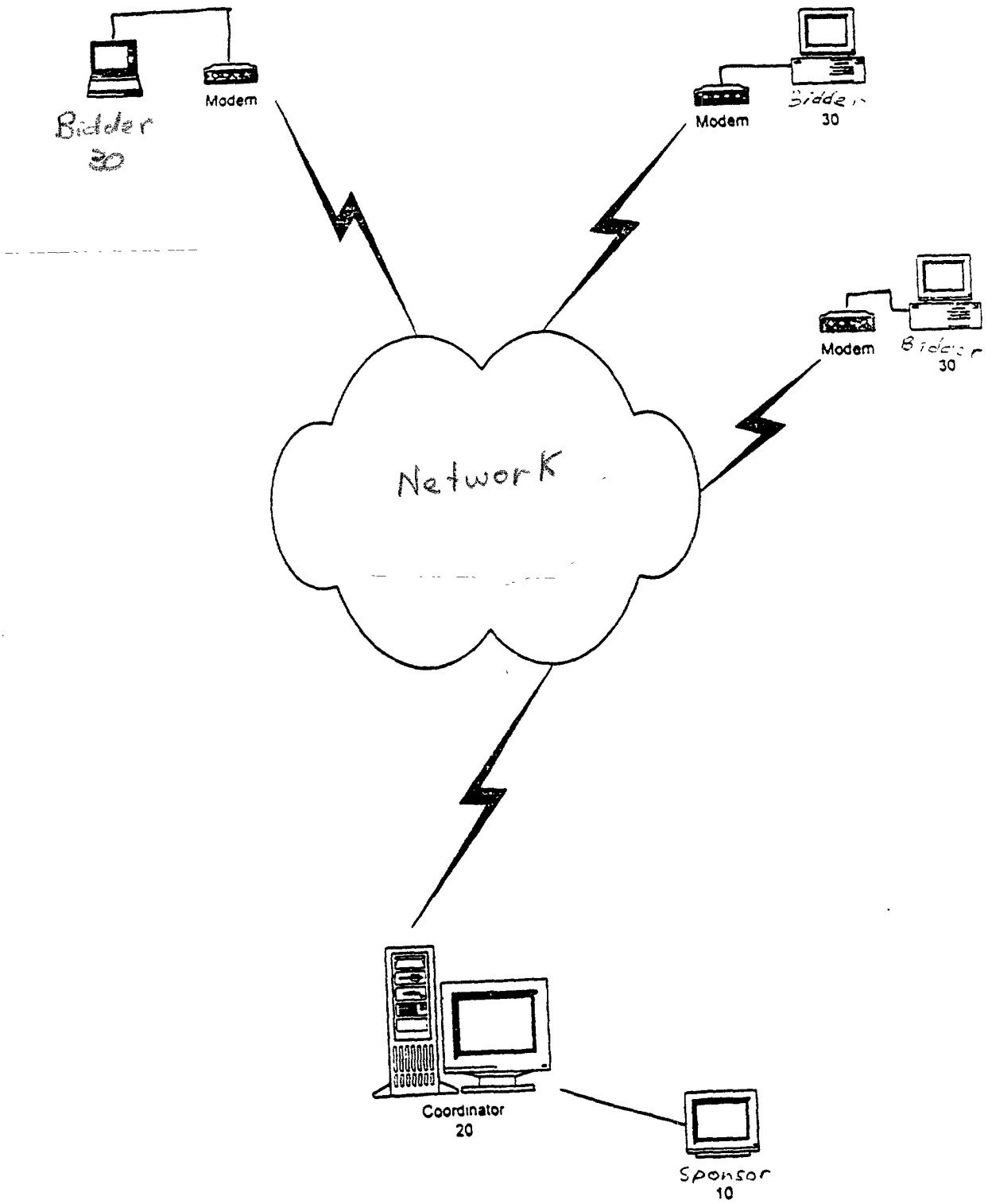
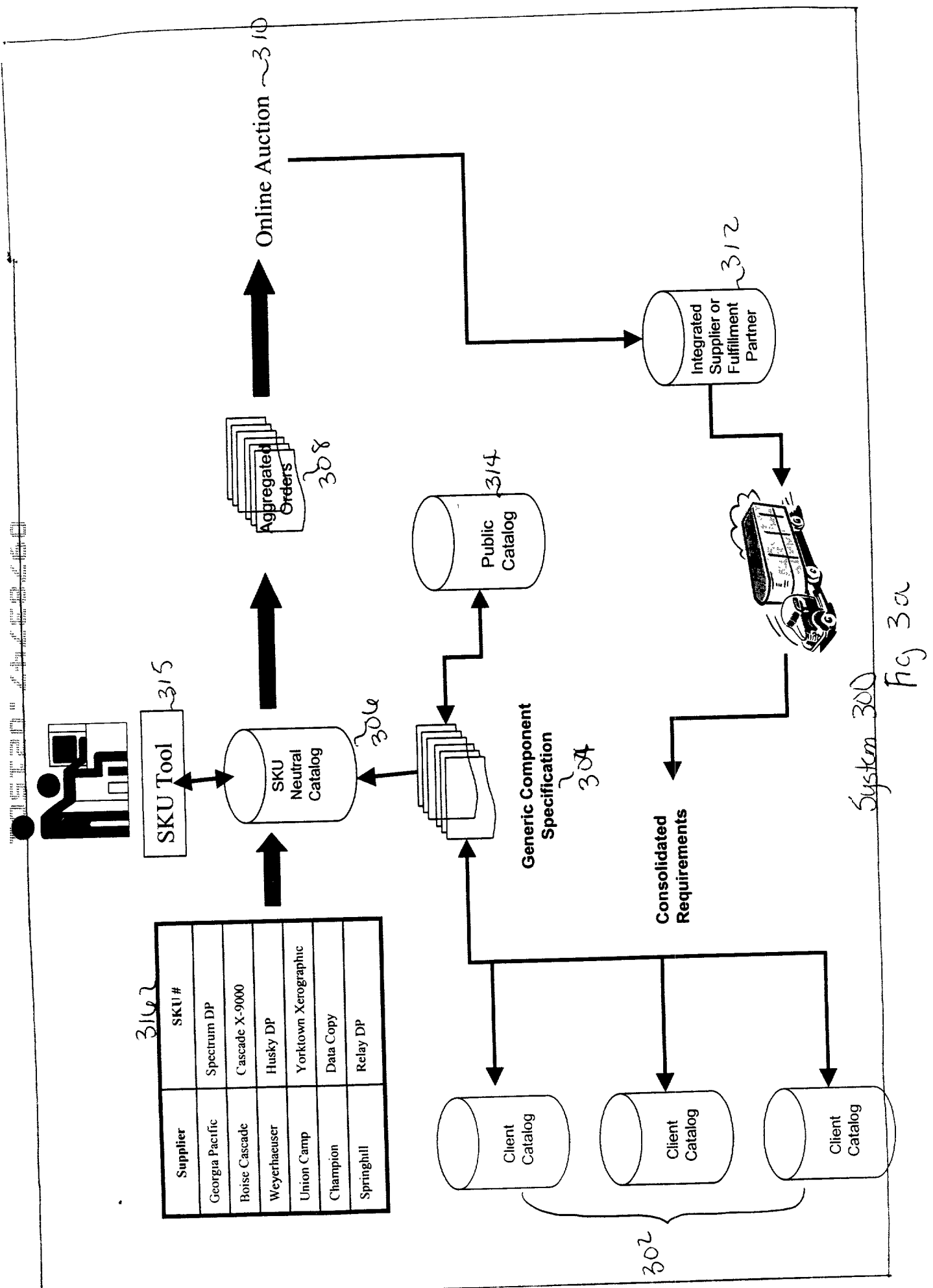


FIG. 2



System 300  
Fig 3a

Wholesale Trade & Distribution > Non Durable Goods > Paper Products > Xerography Paper ~ 3010

Suppliers SKU	Supplier- Independent SKU	Georgia-Pacific Spectrum DP	Boise-Cascade Cascade X-9000	Weyerhaeuser Husky DP	<none> <none>
30202	30202	30202	30402	30502	
IND-Office-3456	IND-Office-3456	Spectrum DP	Cascade X-9000	Husky DP	<none>
30202a	30202a	30202a	30402a	30502a	
5000	5000	5000	5000	5000	
20/50	20/50	20/50	20/50	20/50	
4.3 +/- 1	4.2	4.2	4.3	4.4	
150 +/- 5	155	155	145	150	
83 +/- 3	80 +/- 2	80 +/- 2	83 +/- 3	81 +/- 1	
86 +/- 2	87 +/- 2	87 +/- 2	85 +/- 1	86 +/- 1	
20%	20%	20%	20%	20%	
25% +/- 5	30%	30%	20%	25%	
30202b					

Buyers	Acceptable Aggregate Buyer Tolerances	Client A	Client B	Client C	Client D
30202					
5000	5000	5000	5000	5000	5000
20/50	20/50	20/50	20/50	20/50	20/50
4.3 +/- 1	4.2	4.2	4.3	4.4	4.4
150 +/- 6	156	156	145	150	150
83 +/- 4	80 +/- 3	80 +/- 3	83 +/- 4	82 +/- 1	81 +/- 1
86 +/- 2	87 +/- 2	87 +/- 2	85 +/- 1	85 +/- 1	86 +/- 1
20%	20%	20%	20%	20%	20%
25% +/- 5	20%	20%	30%	25%	20%
295,000	15,000	15,000	250,000	20,000	10,000
\$19-\$30	\$25-\$30	\$25-\$30	\$19-\$22	\$19-\$23	\$19-\$25
\$8,850,000					
30202b	3010	3075	3080	3085	

Fig. 36

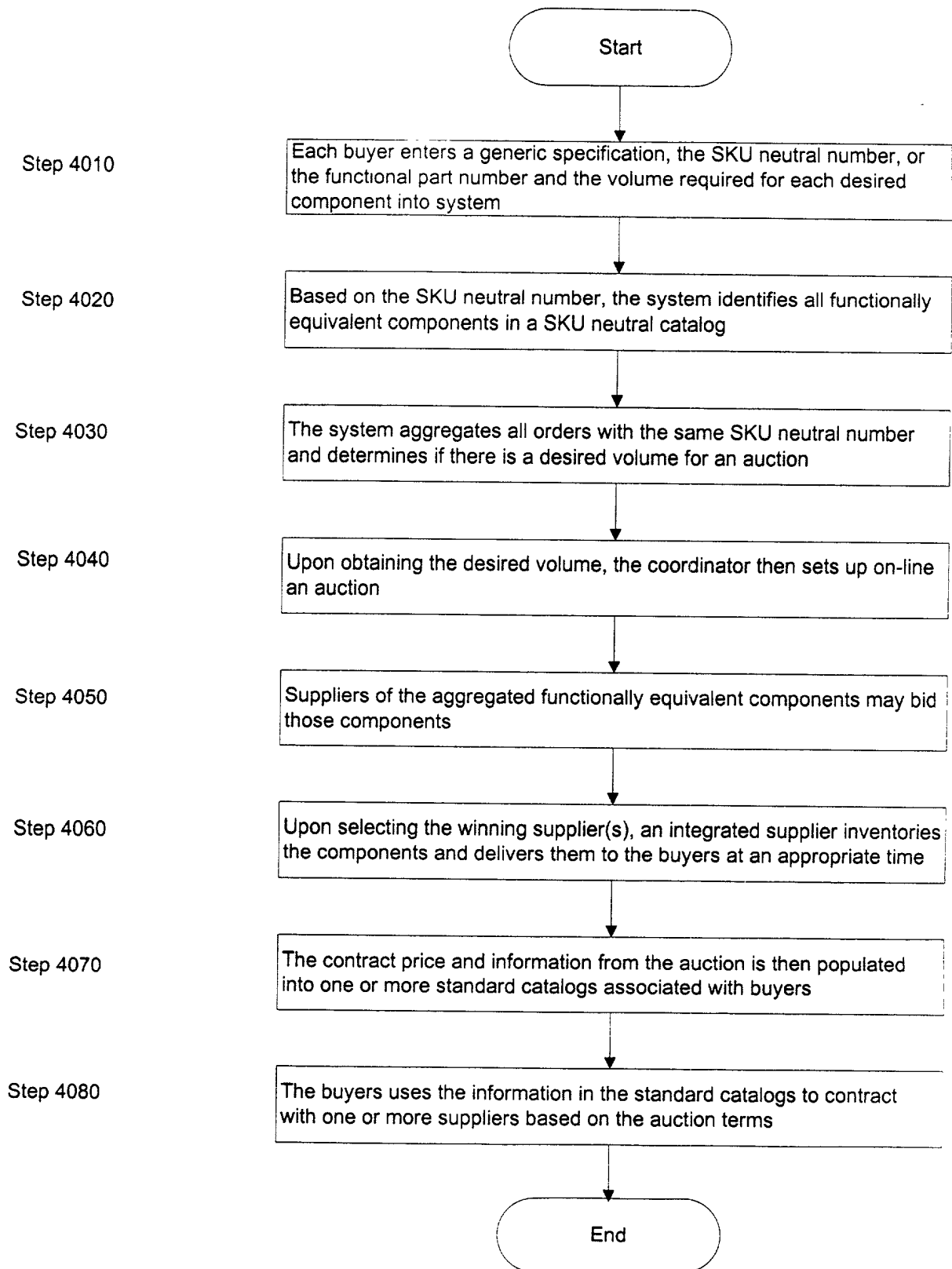


Fig. 4